



BUCKINGHAM

MORTGAGE LLC



Buckingham Mortgage LLC

Veterans Career Initiative

Buckingham Mortgage LLC - a multigenerational, family-owned business originally founded in 1994 - provides the attention to detail of a boutique firm with the backing infrastructure, relationships and security of a major institution. Built on this strong foundation and decades of experience, the Buckingham Mortgage team treats clients as an extension of their family, with a focus on consumer education and top-notch customer service.

Buckingham's client philosophy also extends to their Mortgage Loan Originator's. Each MLO is treated as an extension of their family and now Buckingham wants to extend that care towards Veteran's and their families, whether it be an immediate member, caretaker and/or advocate by the establishment of the BFG VA Career Initiative.

The BFG VA Career Initiative provides Veteran's and their spouses, caretakers and/or advocates the opportunity of employment as a Mortgage Loan Originator.

Buckingham has committed to cover tuition, exam and state licensing costs for not only the Veteran themselves, but also their spouses, advocates and/or caretakers.

In-depth training will be provided to ensure each individual is properly prepared to begin their career as a Mortgage Loan Originator with Buckingham Mortgage. We understand that this is a transition from completely different career paths. No experience is required, only the desire for a successful career.

Buckingham Mortgage was founded on the following core principles and was implemented in letter and spirit with no exceptions:

- ▶ To provide service par excellence keeping the customer's benefit paramount.
- ▶ To comply with all state and federal regulations to its fullest and achieve the confidence of the regulators during annual regulatory audits and in the everyday course of business.
- ▶ To develop mortgage lending relationships with the best of the best banks and lenders throughout the country. The aim is to provide competitive options and a full line of products to accommodate the needs and benefits of our clients under one roof.
- ▶ To develop an infrastructure internally to grow the company in multiple states. The aim is to create leverage for negotiating better terms with banks and lenders on behalf of our customers.
- ▶ To create a culture of esprit de corps within the organization so that each employee becomes an integral part of it and shares the same goals.

What You'll Get



1. Proven systems that assist you in earning a six-figure income.
2. A team-oriented and learning-based environment.
3. Providing the online education courses to get mortgage loan originator license (using course provider of Buckingham's choice).
5. Paying for exam fees (once we establish when candidate is ready).
6. In office training to get license.

Continuous high-quality sales training and coaching to improve skills as a loan originator:

- ▶ How to generate leads
- ▶ Product Knowledge
- ▶ Software Training
- ▶ How to close loans
- ▶ Selling Techniques
- ▶ Marketing Techniques



Formal Job Description

▶ Minimum Qualifications

- Strong verbal and written communication skills
- Ability to remain competitive and coachable while working in a fast-paced sales environment
- Desire to take your sales career to the next level
- Ability to adapt well to change with the willingness to maintain a flexible schedule
- Team player attitude

▶ Preferred Qualifications

- Experience reaching or exceeding objectives to learn how to apply those same skills to meet and exceed sales goals

▶ Job Summary

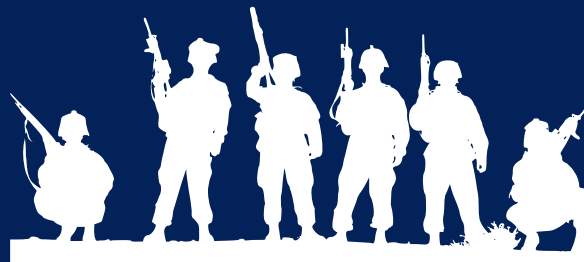
In appreciation for our veterans who have served our country, Buckingham Mortgage is providing opportunities for a financially rewarding career opportunity

As our business continues to grow, we're looking for energetic, passionate people who want to join our elite team of mortgage professionals.

In this role, you'll use your competitive edge to present, evaluate, and sell valuable financial solutions to clients across the country. Your ability to build connectivity and rapport with clients will contribute to your overall success. At Buckingham Mortgage, you'll be surrounded by leaders and team members who will support your personal and professional development. Our powerful sales team will teach you the ins and outs of the business and empower you to build a lasting career with us. You'll be rewarded for your hard work with uncapped commissions, monthly awards, team celebrations, and more.

▶ Responsibilities

- Work to obtain necessary licensing and maintain current licenses
- Provide every client exceptional customer service
- Achieve or exceed sales goals and objectives
- Advise clients on the home buying or refinance process
- Educate clients on how to better manage their mortgages
- Assist clients through the loan process from application to closing



Our Work Environment And Culture



Family-Knit



Collaborative



Having Integrity



Diverse & Inclusive



Supportive



Caring For People

Contact



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*More about careers
with us!*



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Buckingham Mortgage LLC is an Equal Housing Lender



Disclaimer: This is an outline of the primary responsibilities of this position. As with everything in life, things change. The tasks and responsibilities can be changed, added to, removed, amended, deleted and modified at any time by the leadership group. Buckingham Mortgage is an Equal Employment Opportunity employer and does not discriminate in any hiring or employment practices. The company provides reasonable accommodations to qualified individuals with disabilities in accordance with state and federal law.